Sea Isle City Financial Facts

Source: 2006 Budget and Audited Financial Statements 2003-2005



SOURCES OF CITY REVENUES

(all \$ in millions)

	<u>2005</u>	<u>%</u>
Municipal Property Taxes	8.680	45%
Fees & Permits	2.431	13%
State Aide & Govt Grants	.382	2%
Surplus	<u>1.650</u>	9%
	13.143	
Water & Sewer	<u>6.006</u>	31%
TOTAL REVENUES	19.149	



SIC FINANCIAL FACTS - TAXES

	Valuation	City Tax	Total Tax	Tax Receipts	Increase	
<u>Year</u>	Billions \$	<u>Rate</u>	<u>Rate</u>	Millions \$	PY Year	
2006 Budget	3.554	.263	.610	9.344	1.022	1
2005	3.498	.235	.570	8.322	-0.338	2
2004	3.447	.236	.560	8.660	1.029	3
2003	1.077	.694	1.690	7.631	0.048	

Footnotes

- 1 Impact of 12% tax increase & new construction ratables
- 2 Errors made in Tax Dept as noted by Auditors
- 3 Impact of tax increase and new construction ratables



Observation: Over the Past 3 Years

SIC Property Values increased \$2.477 Billion

SIC Tax Revenues increased \$1.713 Million

SIC salaries and benefits increased \$1.527 Million



SURPLUS

Year	\$ Balance	\$ Used	% Used
2005	2,237,604	1,650,000	74
2004	3,047,321	1,600,000	53
2003	3,310,195	1,530,936	46

Over the past three years, SIC has used \$1.073 M of its surplus due to increased spending. The surplus was \$3,310,195 in 2003. By 2005 it was down to \$2,237,604.

Over the last three years, SIC has received \$1,713,000 of additional taxes, but has had to use \$1,073,000 of its surplus to meet its expenses.

www.sicta.org P.O. Box 82, Sea Isle City, NJ 08243-

Observation:

Over the past 3 years

The City has received and spent <u>additional</u> Municipal Taxes of \$1.713 Million

PLUS...

The City has spent \$1.073 Million or 1/3 of its Surplus!



OWED TO EMPLOYEES

Unused sick and vacation pay owed to employees \$1,223,000.

Years of	Number of	\$ Unused Sick
<u>Service</u>	<u>Employees</u>	<u>& Vacation Pay</u>
25+	19	277,000
20+	16	178,000
15+	29	382,000
10+	15	125,000
5+	20	121,000
0 to 4	30	72,000
Other		68,000
	129	1,223,000

Reserve needed to cover the liability *



REVENUES/FEES in thousands of dollars

	<u>2006</u>	<u>2005</u>	<u> 200</u> 4
Beach Fees	850	854	868
Construction Codes	575	683	483
State Aid	341	341	305
Interest on Investments	73	268	110
Court Fees	205	206	244
Licenses	160	176	166
Cable & Beach Vendors	120	134	130
Cell Phone Tower	120	127	NA
Parking Meters	115	127	106
Marina Rentals	95	105	NA
Interest on Taxes	73	73	110
Recreation Fees	47	48	45
Government Grants	44	42	22
Permits	29	30	43
Alcohol Licenses	14	15	15
Misc & Govt Services	835	1,410	1,398
	\$3,696	\$4,639	\$4,045



Revenues/Fees Observations

Comcast pays \$53,000 in fees, should this be renegotiated?

Alcohol Licenses on the bars in SIC are \$14,000. Is this the state maximum?

Should the bars be assessed to cover police enforcement in their areas?

Should all these fees be reviewed to determine if any can be increased?



ISSUES FOR CONSIDERATION

Corzine's 4% cap on municipal government spending?

Full time attorney and engineer? Save \$200,000?

Seven City owned cars at \$9,000 each?

Medical benefits for part time employees/elected officials?

Establish a citizen's budget committee?

Sewers in the North End?

County library system?





Intermission





Sea Isle City Collective Bargaining Agreements



Salary Increases

YEAR	Middle Management	Public Works Supervisors	Clerical	Public Works Blue Collar
2006	4.0%	4.0%	4.0%	4.0%
2007	+\$400 4.0%	4.0%	4.0% +\$300	4.0%
2008	4.0%	4.0%	4.0%	4.0%
2009	4.0%	4.0%	4.0% +\$300	4.0%
2010	XXX	4.0%	4.0%	4.0%



Additional Salary Adjustments

Longevity (2% to 10%)

Clothing Allowance

Certifications

Promotional Adjustments



Health Benefits

\$100 Deductible

50 ¢ Prescriptions

Rider "J"

Dental

Psychiatric

Vision

Extra Life Insurance

Retiree Spousal Survival Benefits



Leave/Time Off Provisions

Holidays 14 days

Sick Time 16-17 days

Personal Days 5-6 days

Death/Illness 5-6 days

Vacation 12-25 days

Paternity Leave 3-5 days

Maternity Leave State Law

Total: 55-73 Days or 21% to 28% of Work Year





Intermission





AC PRESS ARTICLE HANDOUT

Rein in benefits

New Jersey's 50 "independent" authorities were set up to be independent of state government for specific reasons, such as the ability to horrow money. They were not set up to be independent fieldoms in which the well-connected can give away public perks like Halloween candy—jobs, big salaries, casiny benefits, free turkeys.

To his credit, former Gov. Richard J. Codey started a move to rein in these authorities, and carried Gov. Jon. Corzine has continued that effort. And now a recently released study by the inspector general, commissioned by Codey, confirms that authorities, in general, offer even more generous benefits than state government.

And remember, folks, state government is no piker in that area

Benefits, policies and procedures deviate from the state government's in many of the authorities, the report says. Among those findings:

says. Among those manages.

State government temployees get 13 paid holidays.
But many of the authorities allow more: - such as the
South Jersey Transportation Anthority, where employees
get 16 paid varation days. Our lawride is the facterally
funded North Prisey Transportation Plunting Agency—
which takes off the week between Christmas and New
Year's Day, Nice work if you can get it, And with many of
these agencies, you can get it only by knowing the right
meetle.

people.
The state tritaburses employees at 31 cents per mile when they use their own cars on work related matters. Fourteen authorities — Including the Atlantic City Convention & Visitors Authority, the Casino Reinvestment Development Authority and the STA — use the reinbursement rate allowed by the IRS of 44.5

The report also found that entertainment and usvel policies often varied from those at state government. For example, the Atlantic City Convention & Visitors Authority allows nearly twice the state's \$31-per-lay meat allowance rate and allows employers to be reimbursed for up to two alcoholic drinks.

And when it comes to salaries, many people at these authorities are making more than Cabinet officers or the governor:—whose salaries are set at \$14,000 and \$125,000, respectively. Twenty four coupleyers at the state's \$0 independent authorities make more than \$190,000 a year. Locally, the highest salary is at the Atlante City Cambantian & Visitors Authority, which is \$157,740.

While these agencies are "independent," their minures and the appointment of their members are underthe control of state government. The inspector general recommends that, or the extent possible, the state should require these authorities to make their policies.



NJ State Commission of Investigations

Commission Recommendations



Employees are Entitled to a Fair Salary and Compensation Package

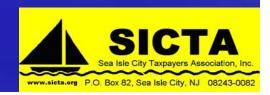
Comparisons:

State

County

Other Communities

Private Sector



What is the Impact of the State Mandated 4% Cap on the City?



Excerpt from Report by NJ STATE Commission of Investigation 2006

"TAXPAYERS BEWARE: WHAT YOU DON'T KNOW CAN COST YOU"

Pitfalls:

Inflated & Questionable Compensation/Benefits

Severance Packages/Buy-Outs

Pension Manipulation

Obstacles to Public Disclosure

Lax Oversight



Excerpt from Report by NJ STATE Commission of Investigation 2006

"TAXPAYERS BEWARE: WHAT YOU DON'T KNOW CAN COST YOU"

Enforce Benefit Limits:

Sick Leave

Limit payout to state process

No cashing in prior to retirement

Require medical documentation

No use of sick days as pre-retirement leave

Vacation

Limit carryover to one annual entitlement

No cashing in of unused vacation

Pay out based on current year plus carryforward from prior year



Excerpt from Report by NJ STATE Commission of Investigation 2006 "TAXPAYERS BEWARE: WHAT YOU DON'T KNOW

"TAXPAYERS BEWARE: WHAT YOU DON'T KNOW CAN COST YOU"

Full Public Disclosure:

Statement of all contract terms for those not in Collective Bargaining Units

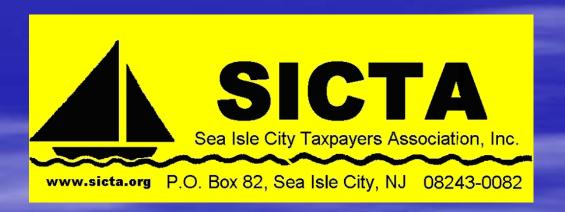
Yearly cost of all benefits provided

Cost of all benefits provided an employee and their family after separation from city.

"In-kind" and other forms of remuneration provided to city employees



SICTA ANNOUNCEMENTS



Website



Home

Meeting schedule and events calendar

About SICTA (e-mail Alerts, join, donate!)

Other SIC organizations:

Town Watch / Teem Paide

North Lnd Association / NEW 1

Toware and a hale to Improvement Association

Last modified: 01/30/2007 00:25:32 PM



To join the SICTA e-mail Alerts list or contact us, visit the About SICTA page!

Jupdated 1/21|See late City Change of Governmental Form

First public mtg held to explain and discuss SIC's new form of government. On Saturday, January 20, Dr. Reock spoke to a large number of SIC residents about the implications of the upcoming change of governmental form. Dr. Reock's handou

Public mtg on Saturday, February 3, 1:30pm, Community Lodge (Park Ave and JFK). Topics: finance, management, open discussion.

Public mtg on Saturday, March 3, 1:30pm, Community Lodge (Park Ave and JFK). Topics: transportation, parking, recreation, SICTA survey results. North End Issues, open discussion.

SIGTA plans to host candidate forums and post bios on our Web site. Stay tuned for details.

Election-related dates. March 15, 2007: Filing deadline for candidates. May 0, 2007: Election of Nayor and five Council Members. July 1, 2007, at noon: Commission Form of government is aboushed, and May-Council Form is established. September 28, 2007: Deadline for creation of an Administrative Code. For more details, see Dr. Reock's handout.

See the Change of Government News Archive for more details.

Important Notes

paces 1/21. Ti Civic Center fundraliser! See the Townsends injet improvement Association page for details

Next SICTA Doard mtg (all members welcome): Sat. Feb. 10, 10am at the Public Safety Duilding Commissioners' Mtg Room.

Landlord 2-strike hearings held on 1/8/07. See the Town Watch/Town Pride page for details.

As a community service, SICTA is sharing information from other SIC organizations (see the box in the navigation bar at the left). See the About SICTA page to sign up for SICTA e-mail Alerts, join SICTA or make a donation to help SICTA continue to represent SIC taxpayers. [You'll find the latest SIC IA Alerts below in the Recent SIC IA flews & Research section.]

Recent SICTA News & Research, Municipal Documents

lacted 725 Board of Education 1/23/07 mtg agenda (includes 2007/8 staffing proposal)

Mid-II 1958 2007 Budget Message From The Freeholder Director

Selet 1721 January 2007 CMC Chief Financial Officer's Budget Analysis (and see his 1/19/07 Herald adicts)

SICTA Alert 1/16/07

jadded 1/14j CMC Abstract of 2006 Ratables (and SICTA analysis) [large file -- 3 SMB]

1/9/07 Commissioners Mlg Agenda.

Water Resource Development Act -- IMPORTANT!

Information on the WRDA and the Greater Egg Halbor - Townsends Intel besich replenishment project

Archived news

Recent News From Newspapers, etc.

Quick survey, do you find this section helpful? Please let us know one way or the other by dropping the Webmaster an e-mail: vehmaster@sicta.org

30/07 (Press) Couple wants to rebuild Avalor house washed away in

1/30/07 (I fress) Assembly approves properly tax cut

725/07 (Press) County to help towns with capital projects.

725/07 (Press) WATERED DOWN RELIGIAL

724/07 (Herald) County budget up; tax rate cut

724/07 (Herald) SIC growth slows

(24/07 (Herald) At former Trading Post site, parties trade charges (two

174/07 (Hersid) SIC's pending government form explained

1/24/07 (Herald) County Library offer online library cards.

1/21/07 (Press) STUPID LAWMAKER TRICKS: Voting for dollars?

1/21/07 (Press) Shore rentals heat up as home sales cool off

patas 1/20] 1/19/07 (Herald) I reeholders Approve Budget

1/19(07 (Press) Zoning dispute delays rehulding at burned out store in

1/17/07 (Press) FINES FOR FEEDING SEAGULES? O Clis fine ideal

1/17/07 (Herald) Fireworks Highlight SIC Recreation.

1/17/07 (Herald) Boardwalk Pizzeria Expansion Okayed



1/17/07 (Herald) AARP presents plaque to SIC Ambulance Corps

Town Survey

SEA ISLE CITY TAXPAYER ASSOCIATION

Sea Isle City has begun its Master Plan efforts. A Master Plan is the blueprint that communities use to guide their future growth. An essential element of a Master Plan is community input, especially as regards goals and objectives of the community. SICTA would like to provide a vehicle for every taxpayer to express their opinion on what they feel are important objectives for the town.

SICTA
See isk City Tempayers Association, Inc.

Likewise, SICTA believes that it is important for citizens to provide feedback on the quality of services provided by the town. SICTA will be sharing with the Planning Consultant, the Planning Board and the Commissioners the compiled feedback from surveys which are returned. Don't be left out of the feedback loop. Complete this survey and return it to SICTA, either through the mail or at drop boxes located throughout town. Written comments are appreciated and we encourage you to attach these to your survey. It is your town, take an active role in shaping its future.

1. Do you live outside SIC If Yes, what State?		
a. Yes a. M e. 55-64		
c. Year purchased first property in SIC? d. Year purchased current property in SIC?		
6. How often do you use your property?		
i) Full Time or Nearly ii) Part-time or Time of Year Full Time Weekends iii) Infrequently iv) Never		
b. Apr-May c. Jun-Aug		
d. Sep-Oct e. Nov-Dec If you are a SIC Resident, please answer questions 7 thru 9		
7. Own/Rent # Yrs		
If you are a SIC non-resident Taxpayer, please answer questions 10-11 10. Which best describes your situation a. Own single property for personal use only, never rent b. Own single property solely for investment, no personal usage c. Own single property - rent part-time, some personal use d. Own more than one property, one for personal use, rest investment e. Own more than one property, all for investment		
11. Children in Household a.# pre-school b. # in K - 8 c. # in High School		
22. Please rate the following services 1 = Very Dissatisfied 2 = Dissatisfied 3 = Neutral 4 = Satisfied 5 = Very Satisfied a. Maintenance of City Streets (Repair) b. Maintenance of City Streets (Cleanliness) c. Maintenance of City Buildings and Facilities		
d. Overall Quality of Police e. Overall Quality of Fire & Emergency Services		
e. Overall Quality of Fire & Emergency Services f. Overall Quality of Feral Cat Control		

g. Overall Quality of	City Storm Runoff Management	T
h. Overall Quality of	Marina Failities	-
i. Overall Quality of	Traffic Flow	
j. Adequacy of	Parking Facilities for Beach area in Season	
k. Adequacy of	Parking Facilities for Commercial area in Season	1
I. Enforcement of	City Codes & Ordinances (Construction)	1
m. Enforcement of	City Codes & Ordinances (Noise, Trash, etc)	1
n. Effectiveness of	City Communication with Public	1
o. Overall Quality of	Customer Service from City Employees	
p. Overall Quality of	City Parks & Recreation Programs	
q. Overall Quality of	Lifeguard Services	
r. Overall Quality of	General Maintenance & Cleanliness of Beaches	
s. Overall Quality of	Replenishment of Eroded Beaches	
t. Overall Quality of	Trash Collection Services	
u. Overall Quality of	Water & Sewer Utilities	
v. Overall Quality & Hou	rs of Library Services	
	1 = Strongly Disagree 2 = Somewhat Disagree 3 = Neutral	
4 = Somewhat Agree 5 =		_
	inesses maintain a presence in town	-
	y Hall maintain Saturday Morning hours	-
	lic elementary school be maintained in town	—
d. The SIC elementary so		+
	hool provides a high quality education	+
	k and recreation facilities be expanded in town	+
g. The quality of life in SI		+
	re attractive place to visit	+
	rive a great deal for their Tax Dollar g a good job promoting tourism	+
	g a good job promoting tourism g a good job planning for the future	+-
	g a good job pranning for the luture g a good job promoting business development	+
	level of public involvement in local decisions	+-
	erve the "small town" quality of life in SIC	-
	be a SICTA member, please tell us where we should be focussing	our effort
	Important, 2 = Secondary, 3 = Minor	_
	ation between Property Owners and City Administration	+
b. Seasonal Issues (Nois	e, Traffic, etc)	+
c. Beach Replenishment	- O-d/D-ildio- O-d	-
d. Enforcement of Zoning	g Codes/Building Codes	-
e. City Spending		-
f. Independent Library		+-
g. School Spending		
h. Sewer Extension/FEMA Discount		
i. Street Maintenance		
Rate each of SICTA's Ser	rvices 1= Good, 2 = OK, 3 = Needs Improvement	
a. Newsletter		
b. Website (www.sicta.or		
c. Membership Meetings		
d. Informational Meetings	5	
u. Illioilliational meeting:		

Diamonds Liquors (4009 Landis) or Sofroney Real Estate (4201 Landis)
Thank You for Your Participation
Contact us at www.sicta.org for further information

SICTA Application



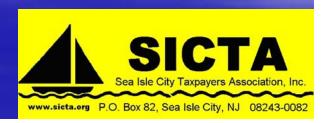
MEMBERSHIP APPLICATION 2007

Sea Isle City Taxpayers Association, Inc. www.aicta.org P.O. Box 52, Sea Isle City NJ 05243-0052	2007
STEP 1: Check appropriate box Application is f	for a new renewal membership
Property Taxpayer/Owner(s):	
Sea Isle City Property Address:	
#: St Name:	St Type: (Blvd, St, Ave, etc.)
Suffix: (1st FI, North, Rear, etc.	c.) Condo #
Property Tax Mailing Address:	
#: St Name:	St Type:
Suffix: Condo # Condo #	
City:	State: Zip:
Phone #'s: SIC:	Other:
STEP 3: Provide household adult members	
	Name E-mail Address
1 st	
2 nd	
3 rd 4 th	
STEP 4: Complete questionnaire	
■ We want to get more involved in taxpayer issu	ues and SICTA volunteer activities.
☐ We would like information on voting in Sea Isle	sle City.
If there were one thing we would improve in S	Sea Isle City, it would be:
STEP 5: Remit membership check (Membersh	ship dues cover all adults within your household)
Checks payable to "Sea Isle City Taxpayers Asso	
Send check & application to: SICTA, PO Box 82, Sea Isle City, NJ 08243-0082	Donation (Optional) \$ Total Amount Enclosed \$
	- I star / mount Emology
Remember to	o visit <u>www.sicta.org</u>
Articles, meeting announcements, SICTA ale	lert subscriptions and other useful taxpayer information

SICTA's Next Town Meeting

March 3rd 1:30PM --- Community Lodge

- Transportation
- Parking
- Recreation
- SICTA Survey Results
- North End Issues
- Open Discussion



Thanks for Coming Today!

